

Press Release

Eltek Reports 2018 First Quarter Financial Results

- Revenues of \$8.9 million
- Gross profit of \$444,000
- Net loss of \$670,000

PETACH-TIKVA, Israel, June 27, 2018 - Eltek Ltd. (NASDAQ: <u>ELTK</u>), a global manufacturer and supplier of technologically advanced solutions in the field of printed circuit boards, announced today its financial results for the quarter ended March 31, 2018.

Mr. Yitzhak Nissan, Chairman of the Board and Chief Executive Officer, commented: "Our revenues in the first quarter of 2018 increased to \$8.9 million, compared to revenues of \$8.5 million in the first quarter of 2017. While we are still facing challenges in our manufacturing operations, we are deploying our best resources to resolve them."

Highlights of the First Quarter of 2018 compared to the First Quarter of 2017

- **Revenues** for the first quarter of 2018 were \$8.9 million compared to revenues of \$8.5 million in the first quarter of 2017;
- **Gross profit** was \$444,000 (5.0% of revenues) compared to gross profit of \$485,000 (5.7% of revenues) in the first quarter of 2017;
- **Operating loss** was \$626,000 compared to an operating loss of \$630,000 in the first quarter of 2017;
- Net loss was \$670,000, or \$0.33 per fully diluted share compared to a net loss of \$814,000, or \$0.40 per fully diluted share, in the first quarter of 2017;
- **EBITDA** was a negative \$185,000 (2.1% of revenues) compared to a negative EBITDA of \$210,000 (2.5% of revenues), in the first quarter of 2017;





• Net cash used in operating activities amounted to \$859,000 compared to net cash used in operating activities of \$776,000 in the first quarter of 2017.

Conference Call

Today, Wednesday, June 27, 2018, at 9:00 a.m. Eastern Time, Eltek will conduct a conference call to discuss the results. The call will feature remarks by Yitzhak Nissan, Chairman of the Board of Directors and Chief Executive Officer, Roberto Tulman, Deputy CEO and Chief Technology Officer and Amnon Shemer, Chief Financial Officer.

To participate, please call the following teleconference numbers. Please allow for additional time to connect prior to the call:

United States:	1-888-668-9141
Israel:	03-9180609
International:	+972-3-9180609

At: 9:00 a.m. Eastern Time 6:00 a.m. Pacific Time 16:00 p.m. Israel Time

A replay of the call will be available through the Investor Info section on Eltek's corporate website at <u>http://www.nisteceltek.com</u> approximately 24 hours after the conference call is completed and will be archived for 30 days.

(Tables follow)

About Eltek

Eltek – "Innovation Across the Board", is a global manufacturer and supplier of technologically advanced solutions in the field of printed circuit boards (PCBs), and is the Israeli leader in this industry. PCBs are the core circuitry of most electronic devices. Eltek specializes in the manufacture and supply of complex and high quality PCBs, HDI, multilayered and flex-rigid boards for the high-end market. Eltek is ITAR compliant and has





AS-9100 and NADCAP Electronics certifications. Its customers include leading companies in the defense, aerospace and medical industries in Israel, the United States, Europe and Asia.

Eltek was founded in 1970. The Company's headquarters, R&D, production and marketing center are located in Israel. Eltek also operates through its subsidiaries in North America and in Europe and by agents and distributors in Europe, India, South Africa and South America.

For more information, visit Eltek's web site at www.nisteceltek.com.

Use of Non-GAAP Financial Information

The Company reports financial results in accordance with U.S. GAAP and herein provides some non-GAAP measures, including EBITDA. These non-GAAP measures are not in accordance with, nor are they a substitute for, GAAP measures. These non-GAAP measures are intended to supplement the Company's presentation of its financial results that are prepared in accordance with GAAP. The Company uses the non-GAAP measures presented to evaluate and manage the Company's operations internally. The Company is also providing this information to assist investors in performing additional financial analysis. Reconciliation between the company's results on a GAAP and non-GAAP basis is provided in a table below.

Forward Looking Statement:

Certain matters discussed in this news release are forward-looking statements that involve a number of risks and uncertainties including, but not limited to statements regarding expected results in future quarters, risks in product and technology development and rapid technological change, product demand, the impact of competitive products and pricing, market acceptance, the sales cycle, changing economic conditions and other risk factors detailed in the Company's Annual Report on Form 20-F and other filings with the United States Securities and Exchange Commission.

Investor Contact:





Amnon Shemer

Chief Financial Officer

amnons@nisteceltek.com

+972-3-9395023



Eltek Ltd. Consolidated Statements of Operations (In thousands US\$, except per share data)

	Three months ended	
		h 31,
	2018	2017
Revenues Costs of revenues	8,943 (8,499)	8,467 (7,983)
Gross profit	444	485
Selling, general and administrative expenses	(1,069)	(1,095)
R&D expenses, net	(1)	(19)
Operating profit (loss)	(626)	(630)
Financial expenses, net	(27)	(177)
Profit (loss) before other income, net	(653)	(807)
Other income, net	0	16
Profit (loss) before income tax expenses	(653)	(791)
Tax expenses	(17)	(23)
Net Profit (loss)	(670)	(814)
Net loss attributable to non controlling interest	0	
Net Profit (loss) attributable to Eltek Ltd. Earnings per share	(670)	(814)
Basic and diluted net gain (loss) per ordinary share	(0.33)	(0.40)
Weighted average number of ordinary shares used to compute basic and diluted net gain (loss) per ordinary share (in thousands)	2,029	2,029

Eltek Ltd. Consolidated Balance Sheets (In thousands US\$)

Assets20182017Current assetsCash and cash equivalents4351,029Receivables: Trade, net of provision for doubtful accounts8,4157,007Other808160Inventories4,3953,992Prepaid expenses241263Total current assets14,29412,451Deferred taxes0(12)Assets held for employees' severance benefits5653Fixed assets, less accumulated depreciation8,0758,871Intangible asset0341Total assets22,42521,704Liabilities3,9183,918Accounts payable: Trade6,3045,785Other3,8603,853Total current liabilities19,12513,556Long-term liabilities19,12513,556Long-term liabilities3061,803Employee severance benefits5461,954Current liabilities240151Total current liabilities3061,803Employee severance benefits240151Total long-term liabilities5461,954Currulated and outstanding 10,142,7621,9851,985Additional paid-in capital17,27017,270Cumulative foreign currency translation adjustments2,3802,189Capital reserve695695695Accumulated deficit(19,47626,194Non controlling interest000Other2,754 </th <th></th> <th>March 31,</th> <th>March 31,</th>		March 31,	March 31,
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Total equity 2,754 6,194	Shareholders' equity	2,754	6,194
Total liabilities and shareholders' equity 22,425 21,704			
	Total liabilities and shareholders' equity	22,425	21,704

Eltek Ltd. Unaudited Non-GAAP EBITDA Reconciliations (In thousands US\$)

Non-GAAP EBITDA Reconciliations	Three months ended March 31.	
	2018	2017
GAAP net Income (loss) Add back items:	(670)	(814)
Financial expenses (income), net Income tax expense Depreciation and amortization Adjusted EBITDA	27 17 <u>441</u> (185)	177 23 404 (210)

Eltek Ltd. Consolidated Statement of Cash flow (In thousands US\$, except per share data)

	Three months ended	
	March 3	31,
	2018	2017
Cash flows from operating activities:		
Net Income (loss)	(670)	(814)
Adjustments to reconcile net loss to net		
cash flows provided by operating activities:		
Depreciation and amortization	441	417
Capital lose on disposal of fixed assets, net	-	(13)
Amortization of Intangible asset	-	
Revaluation of long term loans	16	3
Decrease (increase) in Deferred Tax	-	12
	457	419
Decrease (increase) in trade receivables	(1,569)	(943)
Decrease (increase) in other receivables and prepaid expenses	719	56
Decrease (increase) in inventories	(585)	161
Increase (decrease) in trade payables	975	529
Increase (decrease) in other liabilities and accrued expenses	(199)	(183)
Increase (decrease) in employee severance benefits, net	13	(1)
	(646)	(381)
Net cash provided by (used in) operating activities	(859)	(776)

	Three months ended	
	March 3	31,
	2018	2017
Cash flows from investing activities:		
Owners investment		
Purchase of fixed assets	(80)	(91)
Purchase of Intangible asset		-
Net cash used in investing activities	(80)	(91)
Cash flows from financing activities:		
Increase (decrease) in short- term credit	(341)	859
Increase (decrease) in short- term shareholder loan	1,156	-
Repayment of long-term loans from bank	(237)	(199)
Proceeds from long-term loans	(1077)	(36)
Repayment of credit from fixed asset payables	(85)	(33)
Net cash provided by (used in) financing activities	493	591
Effect of translation adjustments	(6)	71
Net increase (decrease) in cash and cash equivalents	(452)	(205)
Cash and cash equivalents at beginning of the period	887	1,234
Cash and cash equivalents at period end	435	1,029