

A woman in a blue lab coat and safety glasses is working on a circuit board in a factory setting. The background shows other workers and industrial equipment. The foreground features a glowing blue circuit board pattern.

eltek

a  Nistec company

General

The information contained in this presentation does not purport to be all inclusive or to contain all information that prospective investors may require. Prospective investors are encouraged to conduct their own analysis and review of information contained in this presentation as well as important additional information through the Securities and Exchange Commission's ("SEC") EDGAR system at www.sec.gov and on our website at www.nisteceltek.com

Forward Looking Statements

Certain information contained in this Supplemental Information Package constitute forward-looking statements within the meaning of the federal securities laws.

Although Eltek Ltd. believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, no assurance can be given that these expectations will be achieved.

Factors that could cause actual results to differ materially from current expectations include changes in macro-economic conditions, the impact of the war and hostility between Israel and Hamas and Israel and Hezbollah, the demand for our products, raw materials shortages, the implementation of our international sales initiatives, and other risks, which are described in Eltek Ltd.'s filings with the Securities and Exchange Commission.

Basis of Presentation

GAAP

Unless otherwise stated, all historical and estimated future financial and other information included in this presentation have been prepared in accordance with generally accepted accounting principles in the United States ("GAAP").

Non-GAAP

In addition to using financial measures prescribed by GAAP, we use non-generally accepted accounting principles ("non-GAAP") financial measures in this presentation. A reconciliation of historical non-GAAP financial measures to their most directly comparable GAAP measures, can be found in our latest financial press release.

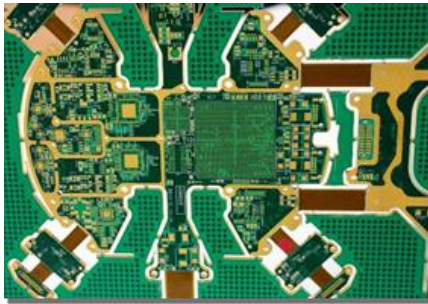
Industry and Market Data

Certain data included in this presentation has been derived from a variety of sources, including independent industry publications, government publications and other published independent sources. Although we believe that such third-party sources are reliable, we have not independently verified, and take no responsibility for, the accuracy or completeness of such data.

What is PCB?

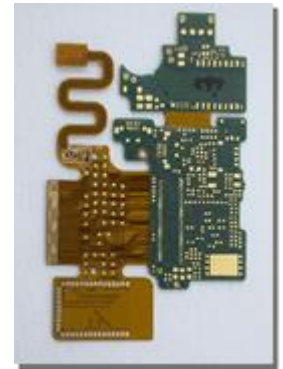
General

- ✓ Every electronic system contains an electronic printed circuit board (PCB), upon which are integrated several electronic components. The PCB, alongside the electronic components integrated in it, are the center of the electronic system in all electronic products - the main determinant of the characteristics and functioning of the product.
- ✓ PCB is a platform with a purpose of conducting electrical signals among active and passive electronic components. Electrical conductive materials are spread on the board, allowing a connection between the components.
- ✓ PCBs are used in almost all products that have an electronic system - domestic products, computers, automobile, medical devices, aviation, military system, etc



PCB Types

- ✓ PCBs are constructed from a variety of base raw materials and metals. A standard PCB can be double-sided or multi-layered and made of rigid, flexible, flex-rigid or high-frequency materials.
- ✓ Rigid PCBs are the core product of the industry and can be found in virtually any electronics device. The layer count of these products generally ranges from 2 to 30 layers, although some PCBs composed of as many as 42 layers.
- ✓ PCBs can also be made in a flexible form which consists thin, light-weight circuits used to interconnect other circuit boards and electronic devices within electronic equipment.
- ✓ Flex-rigid boards are composed of rigid parts and flexible layers. They generally range from 2 to 40 layers and provide solutions for electronic systems that impose space and shape restrictions and for systems in which reliability of connectivity is crucial.



Founded in 1970, Eltek is a global PCB manufacturer.

We have 50 years of experience in the space, a wealth of key engineering talent, and additional capacity in our facility to house immediate growth.

- **1970**
 - Established by Koor Ltd and Elbit Ltd.
- **1997**
 - IPO on NASDAQ (ELTK)
- **2008**
 - Established USA HQ
 - Approved MLA for ITAR
- **2013**
 - Nistec control of Eltek
- **2018**
 - Key management restructuring
 - Implemented Achieve Competitive Excellence & Turnaround Plan
- **2022**
 - Commenced \$15 million accelerated investment plan



Petach Tikva, Israel

Location



100,000 ft²

Facility Size



NADCAP, AS9100D, ISO9001:2015, UL 94V-0

Key Qualifications

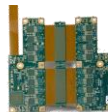


\$47.5M

Revenues (Trailing 12 months - 1.4.2024-31.3.2025)

~337 Employees (42 Engineers)

Main Products



65%

Flex-Rigid



30%

Rigid



5%

Multi-Flex/Flex

~1,100,000 PCBs Manufactured Annually

Where Eltek PCBs are Used



Rafael Iron Dome



Opgal Imaging Systems



Lockheed Martin F-35



Medtronic's PillCam



Elta Radar Systems



IAI Arrow



ASN Satellites Corp



Flir Thermal Systems

Where Eltek PCBs are Used (Cont.)



J&J SMARTABLATE



Controp Vision Systems



Smart Shooter



ASML systems



Netline Systems



HiSky satellite communicationn



Tandem Insulin Pumps



Nyxoah Genio

Eltek is a leading global manufacturer of quality and highly-reliable printed circuit boards (PCBs)—creating rigid, flex-rigid, and flex PCBs for use in a variety of industries, including Aerospace, Military, Medical, Satellite, and many others.

We are an end-to-end manufacturer, beginning with custom prototyping and PCB design, into full scale development.

Strong Portfolio of Customers





For several decades PCB manufacturers in the West have disappeared—leaving global manufacturing highly concentrated in China and Taiwan.



China's PCB dominance and global security issues have caused western government and companies avoiding Chinese PCBs.

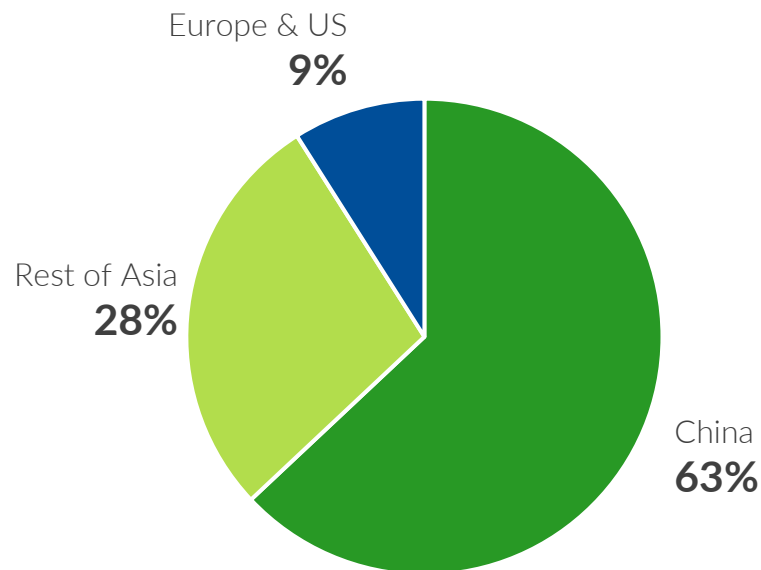


Shift back of manufacturing to western countries due to security and IP considerations.



Increased defence budgets due to political situation in Europe.

PCB Manufacturing by Region*





The Western world is looking to shift back to purchasing Western produced PCB's, but there are **high technical barriers** to entry to create new manufacturers and supply.

High Barriers for New Entrants in PCB Production



Technical “Know-How”

There are no university degrees for PCB production, engineers become experts in PCBs on the job and advance over time



Machine Infrastructure Cost

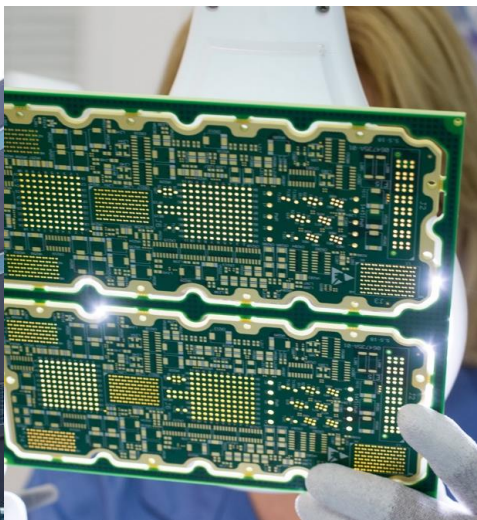
\$45m-\$60m+ machine and infrastructure investment is needed to start a small PCB manufacturing operation



Time to Build & Accelerate

From concept to significant PCB production, a new operation requires a minimum of 4-5 years for a small producer to get up and running

Growing to Satisfy Market Appetite



Unlocking 30% in additional production capacity via a 3rd shift in Petach Tikva facility.

R&D programs in partnership with Israeli innovation authorities. Developing unique, high-end, advanced PCBs.

Horizontal merger to fuel growth, both domestically and internationally.

\$15 million accelerated investment program will gradually increase capacity by 30%.

50 years of operational history developing PCBs



ITAR and EAR Certifications

Certifications allow Eltek to sell to defense contractors and other companies in the United States



Pioneers in Flex PCBs

Eltek is a brand-name in the Flex PCB market, trusted by leading brands around the world



Constant R&D

Bringing advanced tech (complex and organic PCBs) currently reserved for the largest corporations, to a broader market



High-Mix, Low-Volume

Our proprietary production techniques allows us to serve lower minimum order quantities and a broader customer segment

Massive Global Opportunity Size

Total Available Market*

Global PCBs, 2028

\$75B

Serviceable Addressable Market*

– Global Flex-Rigid PCBs, 2025

\$7.5B

\$1B-\$2B

Estimated High mix, Low volume
for Defense, Aerospace and
Medical markets

Current Revenue Capacity

– Single Facility at 70%-90% Capacity + accelerated
investment plan in progress

\$46-50M

Future Revenue Capacity (estimated)

– After Accelerated Investment Program (\$15M)

\$55-65M

Generating Profits in a Capital Intensive Industry



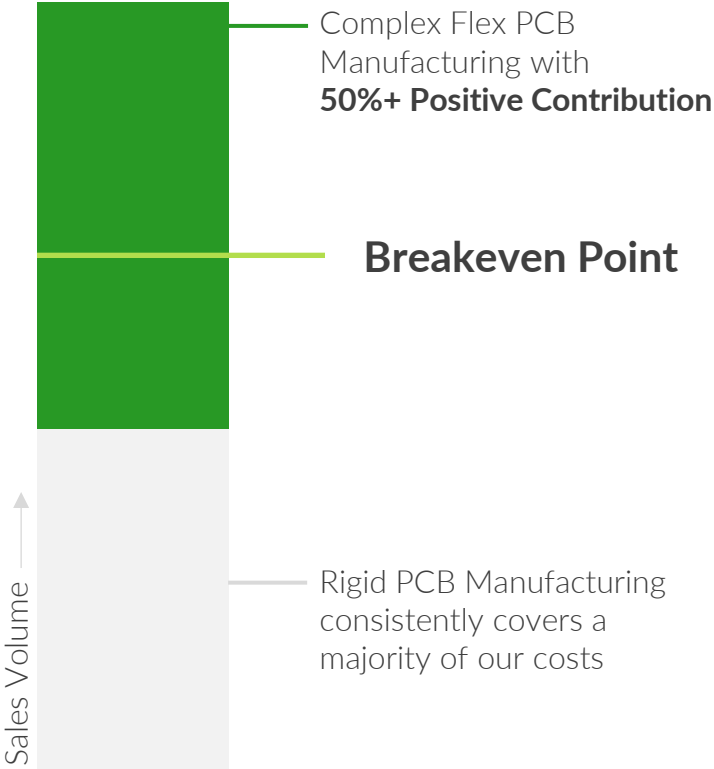
Rigid PCB manufacturing supports the capital-intensive fixed costs of our facility, machinery, and staffing—ensuring that Eltek reaches its break even point.



Eltek's Flex PCB manufacturing generates high profit margins on more complex products.



As a result, incremental Flex PCB production is highly-profitable, price-elastic, and fuels market share growth.



Setting the Stage for Rampant Growth



In 2018, newly hired Eltek management led a turnaround plan and implementation of “Achieving Competitive Excellence”.



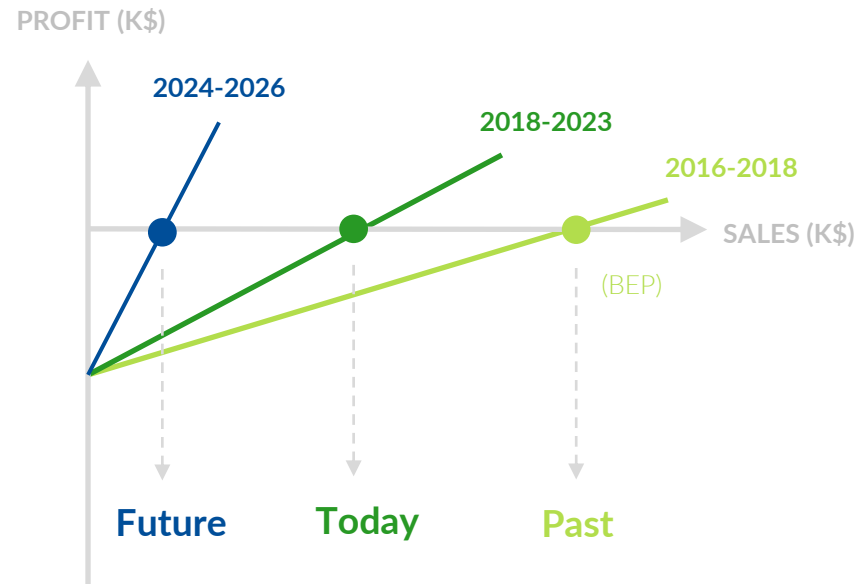
Our turnaround targeted higher operational efficiency by reducing fixed costs and improving our pricing strategy.



Since 2019, we have been able to maintain profitable operations and positive cash flow.



Since the beginning of 2023, we operate to increase efficiency and to increase marginal contribution.



Overall, we have lowered our breakeven point, while increasing our profit per unit manufactured.

Business Excellence

- ✓ Right pricing
- ✓ Product rationalization
- ✓ ROI focused decision making
- ✓ Smart cost-effective manufacturing equipment procurement

Operational Efficiency

- ✓ Adopt Achieve Competitive Excellence program (ACE-similar to 6-sigma)
- ✓ Use big data technology for PCB engineering
- ✓ Expand capacity
- ✓ Add technical capabilities

Market Share Expansion

- ✓ Focus on the US and India markets
- ✓ Look for M&A transaction (US or Europe)
- ✓ Trade PCB FMF between US and Israel
- ✓ Participate in government-to-government Offset Program

Experienced Leadership Team



Eli Yaffe

CEO

Eli Yaffe joined Eltek as CEO in July 2018. Prior to joining Eltek, Eli served as the CEO of Carmel Forge Ltd. (Aerospace), and prior thereto he served as the CEO of Urdan Industries Ltd. (Defense). Holds a B.Sc. degree from the Technion-Israel Institute of Technology, M.Sc. in Mechanical Engineering from Tel Aviv University, and an MBA in Finance & Marketing from Bar-Ilan University.



Ron Freund

CFO

Ron Freund joined Eltek in January 2022. Ron is a senior finance executive with more than thirty years of financial, operational and management experience. Prior to joining Eltek, Ron held various leadership and senior executive finance positions. Ron was a Senior Partner at Ernst & Young Israel and holds a B.A. degree in Accounting and Economics from the Hebrew University, Jerusalem.



Tomer Segev

VP Sales and Marketing

Tomer Segev joined Eltek as VP Sales & Marketing in June 2024. Tomer has more than 20 years of experience with executive positions of sales & marketing, business management and business development in various leading global technology companies. Tomer has B.Sc in Physics and Materials Engineering from the Technion and MBA from the Kellogg-Recanati Executive MBA program



Itzik Zemach

VP Operations

Joined Eltek in September 2018 as VP operations. Prior, Mr. Zemach served as the Plant Manager at "Kahane Group" for 6 years, leading all supply-chain processes—and has spent over 15 years in electronic parts manufacturing overall. Holds a B.Sc. degree in Electronic Engineering from Ariel University, and an MBA in IT from Bar Ilan University.

Experienced Leadership Team (Cont.)



Yaniv Luria

Chief Information Officer

Joined Eltek in July 2024 as Chief Information Officer. From 2000 to 2021, Mr. Luria served as Director of IT at Nova Ltd. (Nasdaq: NVMI). Between 2022 and 2023, Mr. Luria was Head of IT for R&D and Corporate Functions at Adama. Mr. Luria holds a B.Sc. degree in Industrial Engineering with a specialization in Information Systems and an MBA degree, both from Ben-Gurion University.



Ifat Atzitz

HR Manager

Joined Eltek in June 2024. Prior to Joining Eltek she served as HR Manager at Yedioth Ahronoth Printing Company. Mrs. Atzitz holds a bachelor's degree in behavioral sciences and business administration from Ben Gurion University and Master's in Law from Bar Ilan University.

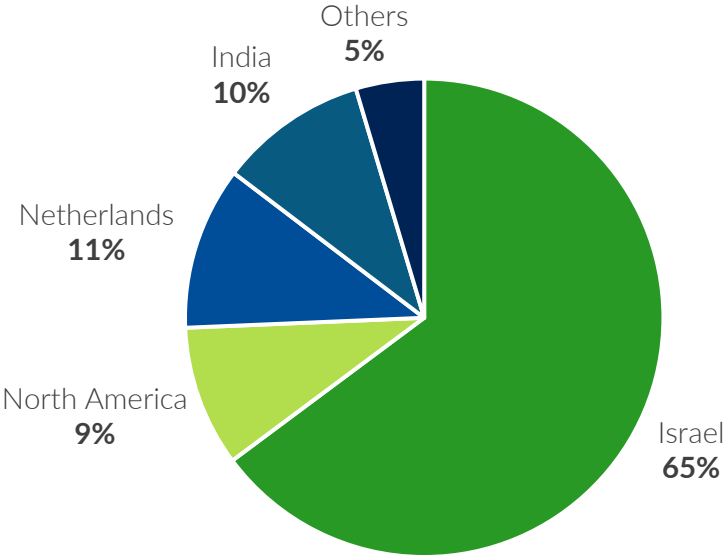


Avinoam Moses

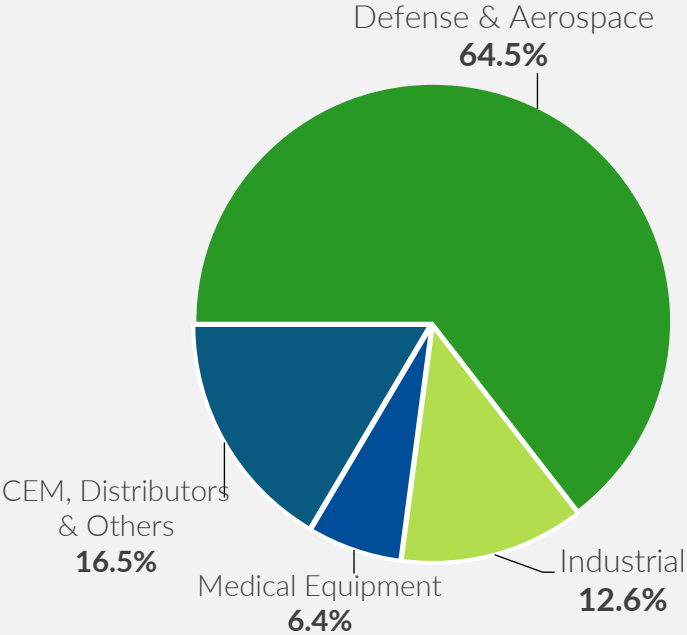
Vice President of Quality

Joined Eltek in January 2025 as Vice President of Quality. Mr. Moses served as VP Operations in ELMO Motion Control and in IRP Systems (Automotive Start-up) Ltd, with responsibility on all quality groups from October 2019 to December 2024. Prior thereto he served as Quality Director in Flex from January 2016 to October 2019. Mr. Moses holds a B.Sc. degree in Mechanical Engineering from Ben Gurion University

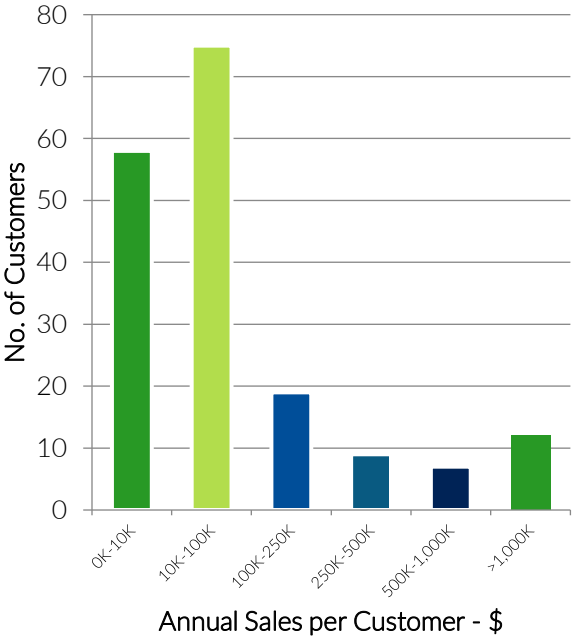
By Geography



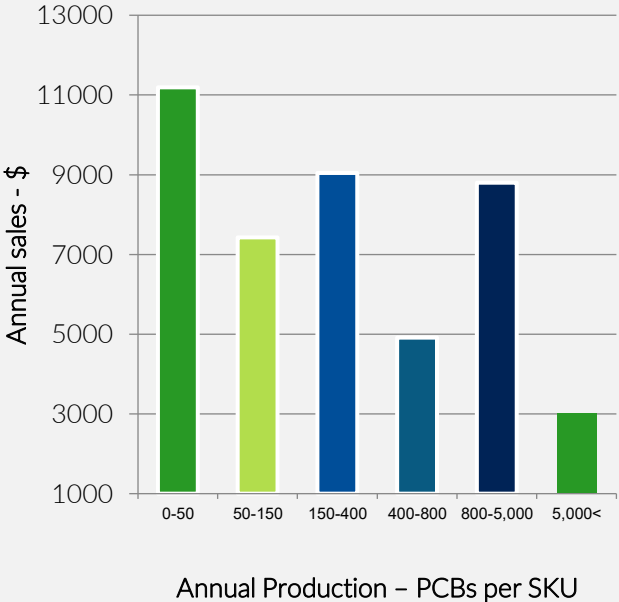
By Sector



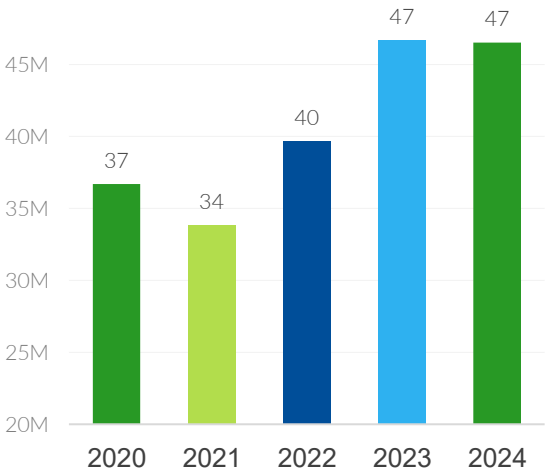
Customer Distribution by Sales



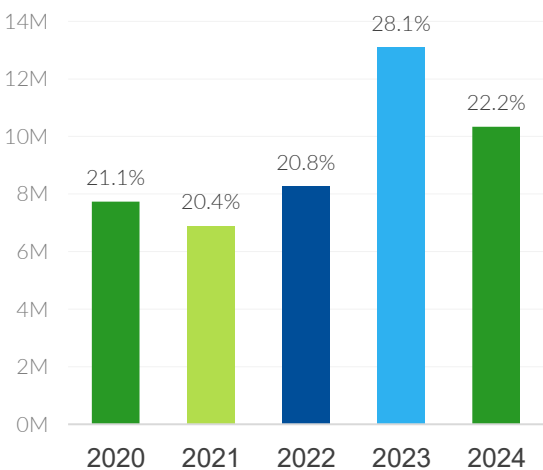
High Mix, Low Volume



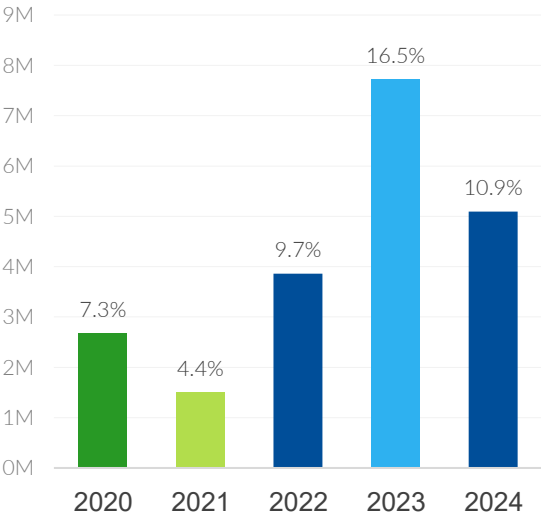
Revenues



Gross Profit



Income before income taxes



Trailing 4
Quarters

\$47.5M
Revenues

\$9.3M
Gross Profit

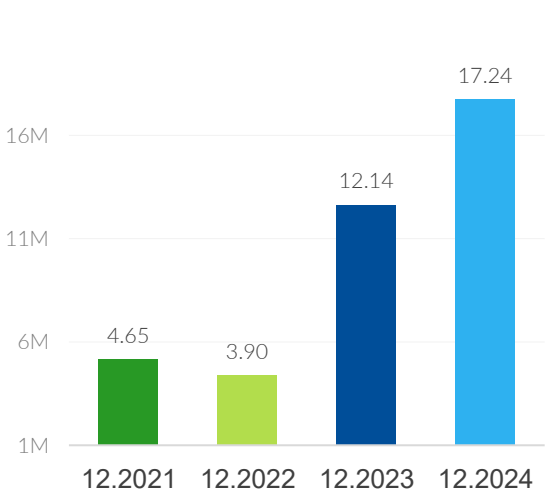
19.6%
Gross Margin

\$3.4M (7.2%)
Operating Profit

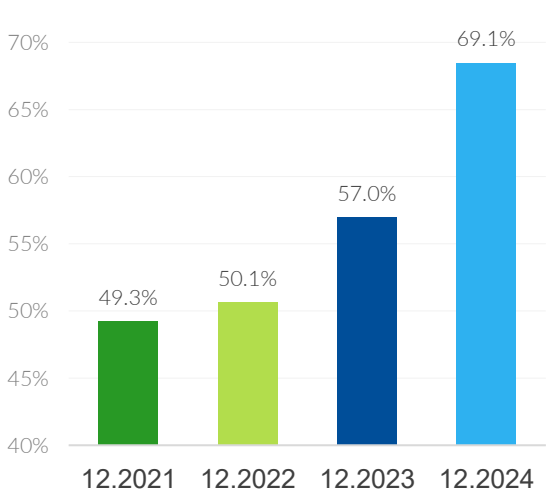
\$4.9M (10.2%)
Net Profit

\$0.51
EPS

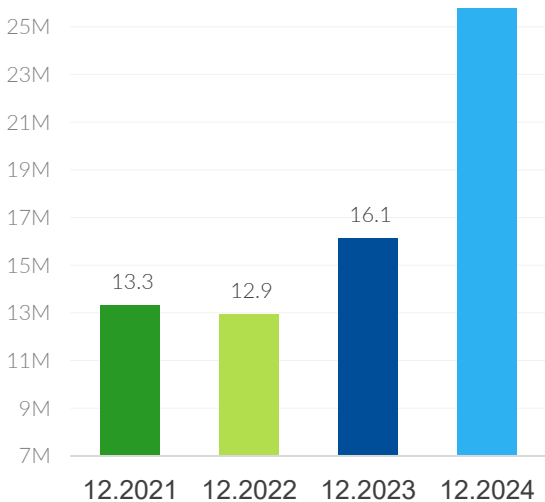
Net Cash & Bank Deposits



Net Worth / Total Assets



Working Capital



31.3.2025

\$61.1M
Total Assets

\$41.5M
Shareholders' equity

\$24.8M
Working Capital

\$15.7M
Net Cash & Deposits

2.1
Quick Ratio

Company Capitalization

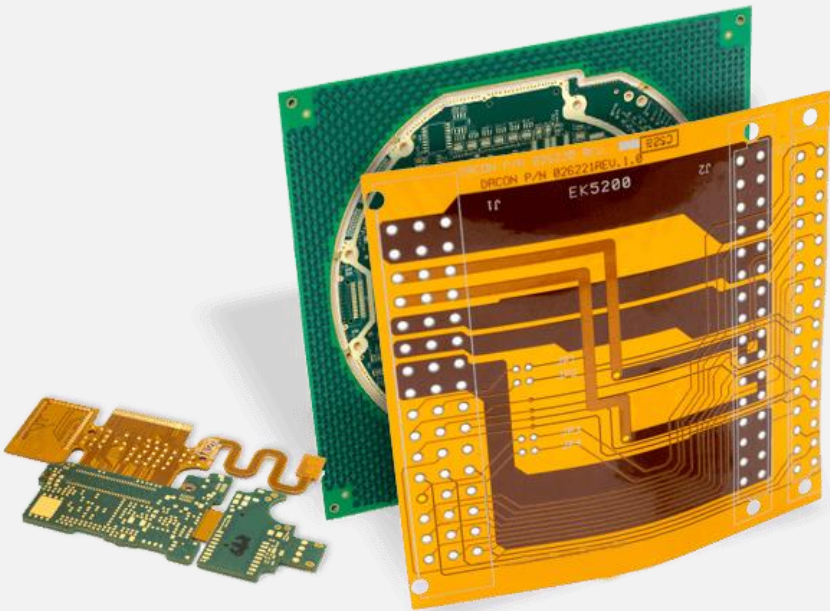


As of March 31, 2024, Eltek has **6,714,040** issued and outstanding shares:

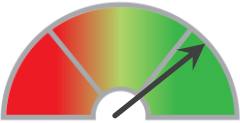
Nistec	3,361,596	50.1%
Yitzhak Nissan (Chairman)	165,224	2.5%
Total Nistec and Yitzhak Nissan	3,526,820	52.5%
Public Float	3,185,220	47.5%
Total	6,714,040	100.0%



As of December 31, 2024:
370,725 Outstanding Options
(WAEP: \$8.19)



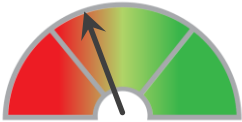
Business Factors Implications



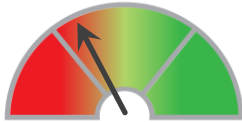
Medical sector



Local and US
Defense budgets



Exchange rate



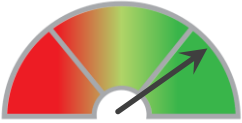
Qualified labor availability



European Defense
Market



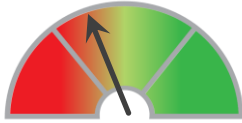
Demand Vs. western
world capacity



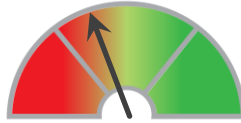
Raw materials prices
and availability



Footprint in India



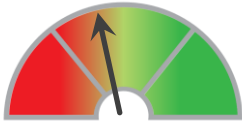
Aerospace sector



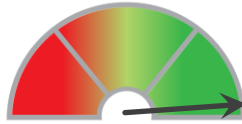
Footprint in the USA



Installed capacity



Energy Prices



Strong balance sheet



Contact Us



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